

REPORT TO: Executive Board
DATE: 16 March 2017
REPORTING OFFICER: Strategic Director, People
PORTFOLIO: Health and Wellbeing
SUBJECT: Domiciliary Care Contract Tender
WARD(S) Borough-wide

1.0 PURPOSE OF THE REPORT

1.1 To inform Executive Board of the outcome of the tender for the re-procurement of the Domiciliary Care Contracts in Widnes and Runcorn following the report that was presented to the Executive Board on 20th November 2016.

2.0 RECOMMENDATION: That Executive Board :

- i) **Approve the award of a five year plus one, plus one (up to seven years in total) to Provider A for the Widnes domiciliary care contract.**
- ii) **Approve the award of a five year plus one, plus one (up to seven years in total) to Provider A for the Runcorn domiciliary care contract.**

3.0 SUPPORTING INFORMATION

3.1 A report was presented to the Executive Board on 17th November 2016 to seek approval to commission Domiciliary Care through an appropriate mechanism to ensure continued provision when the current contracts cease on the 30th June 2017.

3.2 The tender and process to award the new contracts on a Widnes and Runcorn basis, commenced in January 2017 and completed on 10th March 2017. 90% of the award was based on quality and 10% on price

3.3 Thirteen organisations submitted tenders for the contract for Widnes. Eleven organisations submitted tenders for the contract for Runcorn.

3.4 The evaluation process and outcome were as follows:

- 13 providers submitted tenders for the Widnes contract and 11 of these also submitted tenders for the Runcorn contract.
- The first stage of the evaluation dealt with technical, legal, business,

financial and registration aspects of delivering domiciliary care. All 13 providers passed this evaluation.

- The second stage required providers to submit information in respect of delivering high quality care and support. The 5 areas covered: delivering high quality medication management; working across health and social care to promote health and well-being of Halton residents; achieving person centred outcomes for service users; safeguarding vulnerable people and the wider community; realising social value through the contract.
- All 13 providers submissions were evaluated by a designated evaluation panel who independently assessed the submissions and then attended a moderation meeting chaired by a procurement team member
- The Award & Evaluation criteria was split 90% weighting on Quality and 10% weighting on Price, with an indicative consolidated hourly rate of £13.00 per hour included in the tender document
- Both Provider A & Provider B scored exactly the same on the quality questions – weighted score of 60%
- The Providers submitted different pricing. Provider A submitted a pricing of £13.00 per hour, resulting in a weighted score of 9.95% and Provider B submitted a pricing of £12.96 per hour, resulting in a weighted score of 9.98%
- After contract transfer the new provider would need to be engaged in and lead key aspects of the transforming domiciliary care project. This will include: redesigning roles and responsibilities; working across the third, voluntary and community sector on social isolation and community engagement for service users; commence integration across the community based multi-disciplinary team with social workers and health staff; utilising digital and technological approaches to support service users and service delivery. The transforming care project is borough wide and given the scope of the project then a single provider across a larger contract footprint will be more able to engage in this.
- The recommendation to award the contract across both geographical areas to Provider A is based on the fact that this provider tendered to deliver services to both Widnes & Runcorn areas. Provider B tendered to deliver services to the Widnes area only, and not Runcorn
- The Tender Document states that HBC reserves the right to award to a single supplier, and that HBC is under no obligation to accept the lowest quotation

- This will mean a single provider will be awarded a contract for the Borough.

4.0 POLICY IMPLICATIONS

4.1 The method of procurement has complied with the Public contract Regulations, 2015 and the Council's own Procurement Standing Orders.

5.0 OTHER/FINANCIAL IMPLICATIONS

5.1 The contract awarded are in line with the projected budget for domiciliary care provision in 2017/18

6.0 IMPLICATIONS FOR THE COUNCIL'S PRIORITIES

6.1 Children & Young People in Halton

No implications identified

6.2 Employment, Learning & Skills in Halton

No implications identified

6.3 A Healthy Halton

Individuals with additional needs or vulnerability can have disproportionate health related issues or life-long conditions. The current and future modelling will continue to promote health equalities

6.4 A Safer Halton

All providers will comply with Halton's Safeguarding Practice and Procedures and will ensure that individuals are aware how to stay safe, how to report incidents and to promote safe community inclusion.

6.5 Halton's Urban Renewal

No implications identified

7.0 RISK ANALYSIS

7.1 There is potential for a challenge by unsuccessful organisations, however this risk has been mitigated by the robust procurement process and re-awarding of contracts in line with ranking following tender evaluation.

8.0 EQUALITY AND DIVERSITY ISSUES

8.1 All successful providers will be required to demonstrate that they embrace and comply with the Equality Act, and services will be monitored to ensure this is the case.

9.0

**LIST OF BACKGROUND PAPERS UNDER SECTION 100D OF
THE LOCAL GOVERNMENT ACT 1972**

Document	Place of Inspection	Contact Officer
Executive Board Report 20/11/16	Municipal Building Widnes	Sue Wallace-Bonner Director of Adult Social Services